



October 31, 2016

Dear Fellow Shareholder:

We are very pleased to report continued strong third quarter and year-to-date results. The progress made this year is positioning your bank for very strong earnings growth in 2017 and beyond. The following discussion of our financial and operating results does not include those of Monument Bank (“Monument”) as we closed the merger of Monument into Revere after the close of business on September 30, 2016. Results will be consolidated for the fourth quarter. Please see the highlights below followed by a more detailed performance discussion.

Quarterly Highlights:

- GAAP (Generally Accepted Accounting Principles) net income increased 22.2% compared with the second quarter and year to date grew 35.4% compared to the first nine months of 2015.
- Core net income (excludes one-time merger charges from GAAP net income) increased 18.9% compared with the second quarter and year to date grew 55.0% compared to the first nine months of 2015.
- Loans grew 6.4% linked quarter and increased 60.1% since September 30, 2015.
- Deposits grew 7.0% linked quarter and increased 66.3% since September 30, 2015.
- We received shareholder and regulatory approval of the Monument merger.
- We issued \$31 million of subordinated debt at a favorable tax deductible rate of 5.625% to support the Monument merger as well as future balance sheet growth. This debt improves our regulatory capital strength without diluting shareholders.
- We were pleased to receive an investment grade bond rating from the Kroll Rating Agency associated with the subordinated debt issuance.
- We acquired Monument Bank after close of business on September 30, 2016, and opened our doors on Monday, October 3, 2016, with approximately \$1.85 billion in combined assets versus \$795 million on September 30, 2015.

Detailed Performance Discussion

As mentioned above, we discuss both GAAP net income results as well as core net income (excludes one-time merger related costs associated with both BlueRidge Bank (“BlueRidge”) and Monument). This allows you to best compare our results to those from previous periods. We incurred

pre-tax and after-tax merger charges of \$199 thousand and \$131 thousand, respectively, during the third quarter and \$1.27 million and \$897 thousand, respectively, on a year-to-date basis.

- Third quarter core net income of \$2.74 million was 69.6% greater than the third quarter of 2015 and 18.9% greater than the linked quarter. This occurred as strong loan growth and the associated net interest income increase outpaced a continued decline in our net interest margin. GAAP net income was \$2.61 million or 61.4% above last year's third quarter and 22.2% greater than the linked quarter.
- Year-to-date core net income of \$7.07 million was 55.0% greater than the same period in 2015. This occurred for the same reasons mentioned above. GAAP net income year to date was \$6.17 million or 35.4% greater than the same period in 2015.
- Total assets of \$1.33 billion at September 30, 2016, increased by 67.0% or \$532 million since September 30, 2015. Approximately \$232 million, or 29.2% of the asset growth, is associated with the BlueRidge acquisition. On a linked-quarter basis assets grew by 7.9% or \$97.0 million.
- Total loans of \$1.13 billion at September 30, 2016, increased by 60.1% or \$425.6 million since September 30, 2015. Approximately \$192 million, or 27.1%, of the loan growth is associated with the BlueRidge acquisition. On a linked-quarter basis loans grew by 6.4% or \$68.6 million. Our loan pipeline is very substantial and momentum remains strong.
- Total deposits of \$1.11 billion at September 30, 2016, increased by 66.3% or \$443.0 million since September 30, 2015. Approximately \$205 million or 30.7% of the deposit growth is associated with the BlueRidge acquisition. On a linked-quarter basis deposits grew by 7.0% or \$72.8 million. Our deposit pipeline is healthy and growing.
- The year-to-date net interest margin was 3.76% compared to 3.95% for the same period in 2015. The year-over-year decline reflects an industry-wide margin compression in this prolonged, low rate environment. The linked-quarter decrease from 3.81% to 3.70% illustrates our belief that margin compression will continue to be a challenge until interest rates materially increase and the yield curve steepens.
- Net interest income increased 48.1% or \$10.0 million year to date compared to the same period in 2015. Approximately \$4.33 million, or 20.8% of the increase, is associated with the BlueRidge acquisition. On a linked-quarter basis net interest income increased by 4.9% or \$538 thousand.
- Non-interest expense increased by 47.2% or \$5.98 million year to date compared to the same 2015 period. Included in the increase were \$1.27 million in merger-related costs for the BlueRidge and Monument transactions. The core non-interest expense increase of \$4.71 million was 37.1% higher than the same 2015 period and indicates economies of scale benefits as asset growth was 67.0% over the same period. On a linked-quarter basis core non-interest expense decreased by 1.5% showing some of the cost save benefits of the BlueRidge transaction.
- The year-to-date efficiency ratio decreased slightly to 58.94% from 58.96% during the same period last year. On a linked-quarter basis our efficiency ratio improved to 54.77% from 59.22%. Excluding merger-related expenses, our core efficiency ratio for the first nine months and current quarter would have been 54.94% and 53.08% respectively.

- Credit quality remains very strong. There were \$135 thousand in charge-offs for the quarter and \$74 thousand of loans were past due 30 days or more at quarter-end. Non-accrual loans at September 30, 2016, totaled \$1.47 million. The resulting ratio of non-performing assets to total assets stood at 0.11% at quarter-end and remains among the best in the industry. The allowance for loan losses was 0.99% of loans outstanding at quarter-end compared to 0.96% as of June 30, 2016. As part of purchase accounting, BlueRidge's allowance for loan loss was eliminated and a credit mark was established against the acquired loan book. If we adjust for this credit mark our allowance to loan loss coverage ratio would have been 1.14%.
- The bank remains "Well Capitalized" at quarter-end with a tier 1 leverage ratio of 7.77% and a total capital ratio of 12.48%.
- While 2016's year-to-date net income increased 35.4% on a GAAP basis as compared to the same period last year, our earnings per share (EPS) increased 8.7% to \$1.00 from \$0.92 in 2015. This expected differential occurred due to the BlueRidge and Monument one-time merger related charges, an additional one million shares issued in the first half of 2015, and 1.13 million shares issued to former BlueRidge shareholders on March 23, 2016.
- A detailed profit and loss statement and balance sheet are enclosed with this letter.

As mentioned above, we settled on the Monument Bank merger after close of business on September 30, 2016. Operational systems conversion is scheduled for early December. There will be significant merger-related charges in the fourth quarter but we expect the current positive income growth trends to continue.

We are pleased with our progress this year, the momentum present today throughout the bank, and very appreciative of our colleagues' hard work and dedication during this extraordinary period in Revere's history. This observation extends to the energy and enthusiasm demonstrated by our new colleagues from Monument including the continued leadership and support of H. L. Ward throughout the merger process. We have a bright future with more breadth and depth of services for our clients as well as higher lending capacities to help even more businesses become more successful in our community.

Our journey of building a great bank and increasing shareholder value continues. Thank you for your continued support and please contact us anytime.

Sincerely,



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Financial Highlights (Unaudited)
(Dollars in thousands except per-share data)

	Nine Months Ended			Quarter Ended			QoQ Δ	
	09/30/16	09/30/15	YoY Δ	09/30/16	06/30/16	LQ Δ		
Operating Results								
Net Interest Income	\$ 30,866	\$ 20,839	48.1%	\$ 11,513	\$ 10,975	4.9%	\$ 7,309	57.5%
Provision for Loan Loss	2,510	1,325	89.4%	\$ 1,045	\$ 840	24.4%	\$ 625	67.2%
Net Interest Income after Provision	28,356	19,514	45.3%	\$ 10,468	\$ 10,135	3.3%	\$ 6,684	56.6%
Non-Interest Income	793	669	18.5%	\$ 315	\$ 263	20.0%	\$ 275	14.5%
Non-Interest Expense	18,660	12,681	47.2%	\$ 6,478	\$ 6,655	-2.7%	\$ 4,298	50.7%
Pretax Net Income	10,489	7,502	39.8%	\$ 4,305	\$ 3,743	15.0%	\$ 2,661	61.8%
Income Tax Expense	4,320	2,945	46.7%	\$ 1,696	\$ 1,608	5.4%	\$ 1,045	62.2%
Net Income	\$ 6,169	\$ 4,557	35.4%	\$ 2,609	\$ 2,135	22.2%	\$ 1,616	61.4%
Per-Share Data								
Earnings per share	\$ 1.00	\$ 0.92	8.7%	\$ 0.40	\$ 0.33	21.9%	\$ 0.30	32.5%
Earnings per share - diluted	\$ 0.93	\$ 0.88	5.7%	\$ 0.37	\$ 0.31	19.4%	\$ 0.29	27.6%
Book value per share	\$ 15.55	\$ 13.45	15.6%	\$ 15.55	\$ 15.16	2.5%	\$ 13.45	15.6%
Tangible Book Value	\$ 15.02	\$ 13.45	11.6%	\$ 15.02	\$ 14.62	2.7%	\$ 13.45	11.6%
Selected Balance Sheet Data								
Loans	\$ 1,134,128	\$ 708,512	60.1%	\$ 1,134,128	\$ 1,065,517	6.4%	\$ 708,512	60.1%
Assets	\$ 1,327,309	\$ 794,843	67.0%	\$ 1,327,309	\$ 1,230,350	7.9%	\$ 794,843	67.0%
Deposits	\$ 1,111,605	\$ 668,634	66.3%	\$ 1,111,605	\$ 1,038,822	7.0%	\$ 668,634	66.3%
Stockholders' equity	\$ 101,400	\$ 71,926	41.0%	\$ 101,400	\$ 98,668	2.8%	\$ 71,926	41.0%
Performance Ratios								
Return on Average Assets (annualized)	0.73%	0.84%	(11)	0.82%	0.72%	9	0.84%	(2)
Return on Average Equity (annualized)	8.93%	9.55%	(63)	10.28%	8.76%	152	8.98%	130
Net Interest Margin	3.76%	3.95%	(20)	3.70%	3.81%	(11)	3.89%	(19)
Net Interest Yield	3.65%	3.86%	(20)	3.60%	3.71%	(11)	3.80%	(20)
Efficiency Ratio	58.94%	58.96%	(2)	54.77%	59.22%	(446)	56.67%	(190)
Credit Quality Ratios								
Loans past due more than 30 days to total loans	0.01%	0.00%	1	0.00%	0.09%	(9)	0.00%	-
Non accrual loans to total loans	0.13%	0.24%	(11)	0.13%	0.15%	(2)	0.24%	(11)
Allowance for loan loss to total loans	0.99%	1.17%	(19)	0.99%	0.96%	2	1.17%	(19)
Non performing assets to total assets	0.11%	0.22%	(11)	0.11%	0.13%	(2)	0.22%	(11)
Net charge-offs to total loans	0.01%	0.03%	(2)	0.01%	0.00%	1	0.03%	(2)
Regulatory Capital ratios								
Tier 1 leverage ratio	7.77%	9.38%	(161)	7.77%	7.98%	(21)	9.38%	(161)
Common equity tier 1 capital ratio	8.71%	10.99%	(228)	8.71%	9.36%	(65)	10.99%	(228)
Tier 1 capital ratio	8.71%	10.99%	(228)	8.71%	9.36%	(65)	10.99%	(228)
Total capital ratio	12.48%	12.24%	24	12.48%	10.38%	210	12.24%	24
Number of Employees	132	98	34.7%	132	130	1.5%	98	



Financial Highlights
Glossary of Select Terms

Operating Results

Net Interest Income	Interest income minus interest expense
Provision for Loan Loss	Current period expense for possible future problem loans

Per-Share Data

Earnings per share	Net income divided by YTD average shares outstanding
Earnings per share - diluted	Net income divided by the YTD average of shares outstanding plus potentially dilutive common shares under the Treasury Stock Method
Book value per share	Stockholders' equity divided by shares outstanding
Tangible book value per share	Stockholders' equity less core deposit intangible asset and goodwill divided by shares outstanding

Performance Ratios

Return on Average Assets (annualized)	Net income annualized divided by YTD average assets
Return on Average Equity (annualized)	Net income annualized divided by YTD average equity
Net Interest Margin	Net interest income divided by YTD average earning assets
Net Interest Yield	Net interest income divided by YTD average assets
Efficiency Ratio	Ratio of operating expense to net interest income plus non interest income

Credit Quality Ratios

Non accrual loans to total loans	Loans on which we no longer accrue interest due to credit concerns divided by period end total loans
Non performing assets to total assets	Investments on which we no longer accrue interest due to default concerns plus non accrual loans plus other real estate owned divided by period end total assets
Net charge-offs to total loans	Gross loan charge-offs less recoveries as a percentage of average YTD loans

Regulatory Capital ratios

Tier 1 leverage ratio	Period end tier 1 capital (as defined by FDIC) divided by average assets for leverage purposes (as defined by FDIC)
Common equity tier 1 capital ratio	Period end common equity tier 1 capital (as defined by the FDIC) divided by period end risk weighted assets (as defined by the FDIC)
Tier 1 capital ratio	Period end tier 1 capital (as defined by the FDIC) divided by period end risk weighted assets (as defined by risk weighted assets)
Total capital ratio	Period end total capital (as defined by the FDIC) divided by period end risk weighted assets (as defined by the FDIC)

Other

YoY Δ	Year over year change
YTD Δ	Year to date change
LQ Δ	Linked quarter change
QoQ Δ	Current quarter compared to the same quarter last year
BP	Basis point - A basis point is equivalent to 1 one hundred of 1 percent.